

numeritas

REAL BUSINESS MODELLING 2017

TANGIBLE AND USEFUL OUTPUTS, CREATED BY DEDICATED MODELLERS

**ACCURATE MODELS
THAT REFLECT THE
COMMERCIAL REALITY
RELIABLE ANALYSIS
TO NAVIGATE
DISRUPTIVE CHANGE
AUTOMATE &
SIMPLIFY YOUR
COMPLEX REPORTS
HELPING YOU MAKE
INFORMED DECISIONS
PROFESSIONAL
MODELLING EXPERTISE
YOU CAN TRUST**

BIDDING : NEGOTIATING PROJECTS WORTH MORE THAN £50M?

WE PROVIDE ACCURATE BID MODELS AND FINANCIAL
FORECASTS THAT YOU CAN RELY ON

serco

Stagecoach

HgCapital }

JLEN

BUNZL

TRIUMPH

Aberdeen

GraphiteCapital

F T I
CONSULTING

DEMONSTRABLE RESULTS

OUR RESULTS SPEAK FOR
THEMSELVES. BECAUSE IT'S NOT
ABOUT THE WORK WE DO;
IT'S ABOUT THE OUTCOME WE
DELIVER FOR YOU

83%

OUR MANAGEMENT REPORTING PROJECTS HAVE
DELIVERED PROCESS EFFICIENCY SAVINGS OF UP
TO 83%

£372 BN AUM

WE SUPPORT OUR FUND AND ASSET MANAGER
CLIENTS IN FORECASTING AND MONITORING
372BN IN ASSETS

5.5+ GW

OUR RENEWABLES PROJECTS HAVE OVER
5.5 GIGA-WATTS POWER GENERATION CAPACITY



TRANSACTIONS: IS YOUR BUSINESS GOING THROUGH MAJOR CHANGE?

WE PROVIDE TRANSACTIONAL MODELS, REPORTS AND ANALYSIS TO ENHANCE YOUR NEGOTIATIONS, REDUCE RISK, AND EASE DISRUPTION

WHY CHOOSE NUMERITAS

THREE KEY REASONS TO CHOOSE NUMERITAS FOR YOUR MODELLING SUPPORT

REAL

TANGIBLE AND USEFUL
OUTPUTS, CREATED
BY DEDICATED
MODELLERS

COLLABORATE

WE ALL WORK
TOGETHER, HELPING
YOU UNDERSTAND
YOUR CHALLENGES

KNOWLEDGE

EXPERIENCED AT
COMBINING FRESH
THINKING & EFFICIENT
TECHNOLOGY

HOW WE HELP YOU

HERE ARE JUST A FEW OF THE WAYS NUMERITAS CAN BENEFIT YOUR BUSINESS

DELIVER

QUICK ANSWERS TO
YOUR QUESTIONS

AUDIT

YOUR MODEL FOR
ADDED CONFIDENCE

TRAIN

YOUR PEOPLE TO
DESIGN AND BUILD
ROBUST MODELS

SOLVE

YOUR ANALYTICAL
PROBLEMS

AUTOMATE

YOUR REPORT
PRODUCTION

CONSOLIDATE

YOUR DATA TO
PROVIDE 'ONE VERSION
OF THE TRUTH'

CORPORATE : DO YOU NEED TO SIMPLIFY COMPLEX CORPORATE INFORMATION?

YOU CAN PRESENT YOUR DATA AND ANALYSIS TO THE
BOARD WITH CONFIDENCE, HAVING HAD EXTRA TIME
TO DEVELOP INSIGHT

SERVICES

THERE ARE FIVE MAIN WAYS WE
CAN HELP YOU

BUSINESS MODELLING

USABLE AND ACCURATE BUSINESS AND
FINANCIAL MODELS

MANAGEMENT REPORTING

REPORTS MADE SIMPLE
AND AUTOMATIC

DATA ANALYTICS

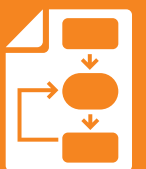
COMPLEX DATA TRANSFORMED
AND ANALYSED

MODEL RISK MANAGEMENT

INDEPENDENT ASSURANCE, BEST PRACTICE
AND METHODOLOGIES

TRAINING

DEVELOP YOUR MODELLING AND ANALYTICAL
CAPABILITIES



CREDENTIALS

VIEW OUR CONSIDERABLE EXPERIENCE, AT A GLANCE

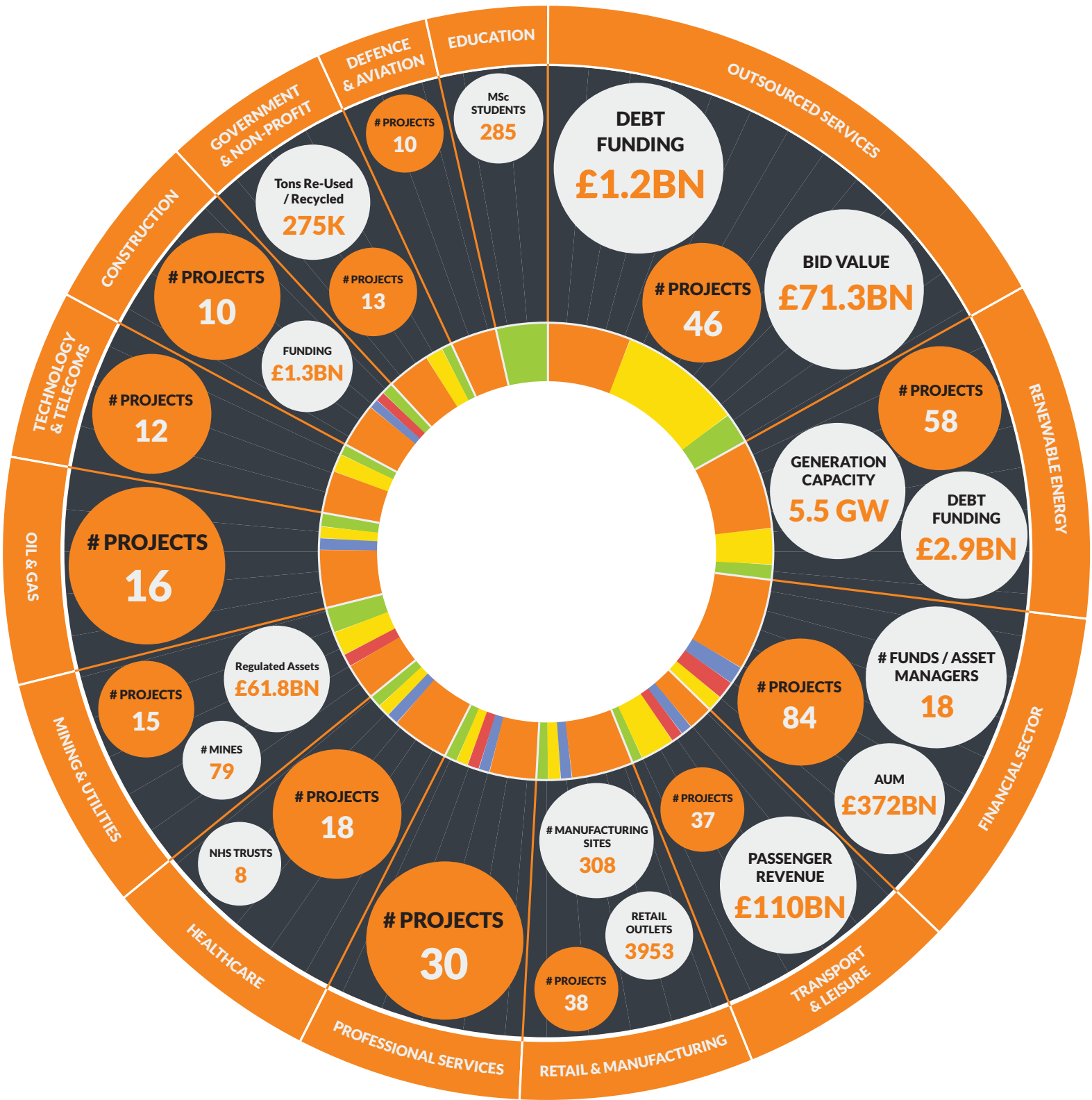
To forecast and plan for
the future:
BUSINESS MODELLING

For clear and
accurate information:
**MANAGEMENT
REPORTING**

To understand your complex
data more easily:
DATA ANALYTICS

To manage risk in your
models:
**MODEL RISK
MANAGEMENT**

To build your in-house
modelling capability:
TRAINING



FUNDS :

LOOKING FOR ACCURATE INFORMATION AND ANALYSIS AT EVERY STAGE OF THE FUND CYCLE?

FROM ANALYSIS TO MONITORING, TO VALUE
REALISATION, WE AGGREGATE YOUR COMPLEX SOURCE
DATA, SO YOU HAVE INFORMED CONVERSATIONS WITH
YOUR MANAGEMENT TEAMS

“ The report that Numeritas produced provided the Council with clear and concise information about the changes to the Bidder’s Financial Model that was invaluable to our negotiation strategy.

Director of Funding and Procurement (PPP/PFI)
PMP Consulting

“ I chose Numeritas because of their expertise, their skill, their flexibility, and the fact they deliver when they say they are going to deliver.

Marc Lombardo
Blacks Leisure Group

“ Thank you so much for all your help and hard work – especially over the last few days, dealing with every tiny amendment and question and making yourself available at the drop of a hat. I really appreciate how much you have bent over backwards on this.

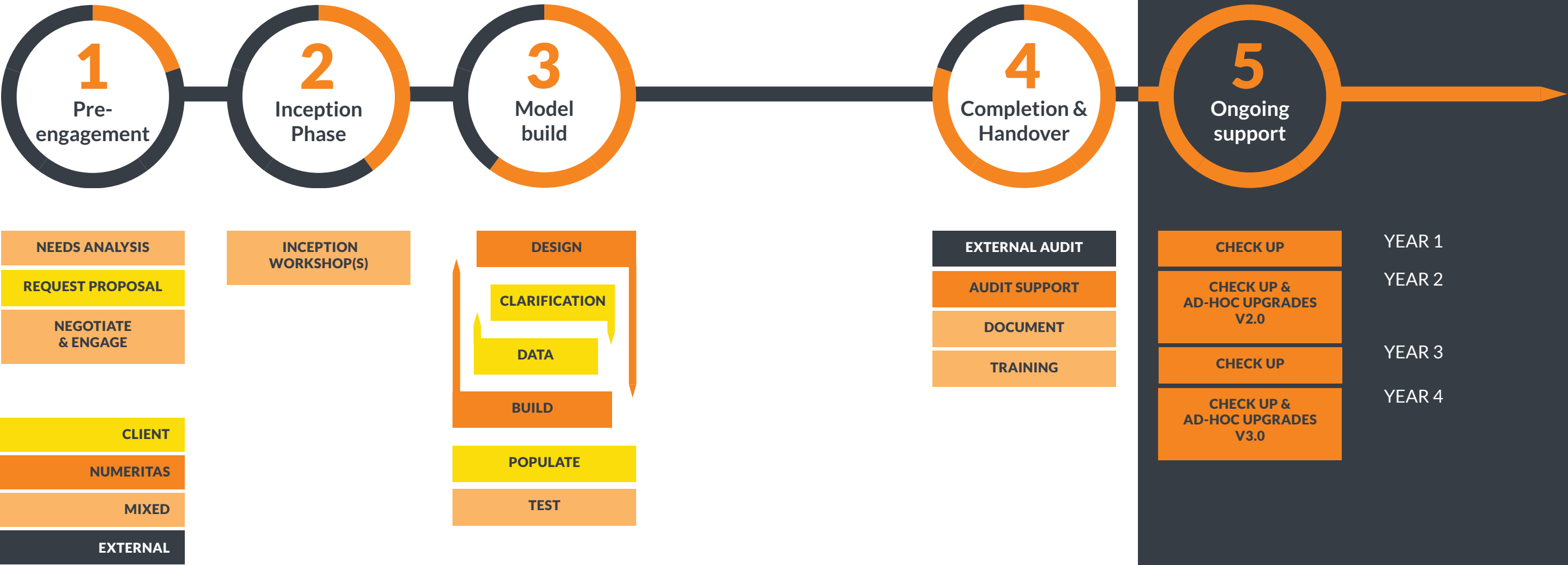
Emma Tinker
HG Capital

OUR APPROACH

HERE'S AN AT-A-GLANCE OVERVIEW OF HOW THE PROCESS USUALLY WORKS

MODEL BUILD PROCESS

WE WORK THROUGH THESE FIVE SIMPLE STEPS TO TAKE YOUR PROJECT FROM START TO FINISH



ONGOING SUPPORT

WE PROACTIVELY CHECK THAT YOU ARE COMPLETELY SATISFIED, AND PROVIDE LONG-TERM SUPPORT

ADVISORY SUPPORT : NEED ACCESS TO EXPERT MODELLING RESOURCES?

NOT EVERY ADVISORY FIRM HAS PROFESSIONAL
MODELLERS. WE WORK IN PARTNERSHIP WITH YOU
TO PROVIDE MODELS THAT ADD REAL VALUE
TO YOUR CLIENTS

CORE TEAM

OUR MANAGING DIRECTORS
LEAD THE TEAM FROM OUR BASE
IN LONDON, SERVICING CLIENTS
AROUND THE WORLD



**DENVER
MCCANN**
CA (SA)

FOUNDER,
MANAGING DIRECTOR

Denver founded Numeritas in 2003 after four years of global consulting assignments at KPMG, and qualified as a Chartered Accountant in 1999. He is actively involved in delivering projects, and also drives our business development, alliance programmes, and new products, services and initiatives.



**STEPHEN
ALDRIDGE**
BSc, MBA, ACMA
MANAGING DIRECTOR

Stephen has been producing accurate business and financial models since 2000, and joined Numeritas as Managing Director in 2004. Previously, he worked as Director of modelling groups at Deloitte and KPMG. He holds an MBA and is a member of the Chartered Institute of Management Accountants.

“

I see our clients being amazed at what we deliver, and that inspires me to continue to innovate, grow and develop my team, myself and our proposition. We are trusted by our clients to get the job done, providing real tangible results.

”

“

From the very start, we've had a genuine deep-seated desire to do the right thing for our clients and to be the very best we can be. That drives everything we do. You'll find us refreshingly honest, commercially minded and dedicated to your long-term success. Let's talk.

”

GET IN TOUCH

LET'S TALK

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